# The State of Mobile in

Mobile usage keeps growing relentlessly

There will be over

#### **2** billion

smartphone users worldwide by the end of 2015



60% of global

mobile consumers use their mobile devices as their primary or exclusive **Internet source** 

In Q4 2014, web site traffic to mobile sites grew by **49%** 

The average owner uses mobile devices for 3 hours and 16 minutes each day

2015

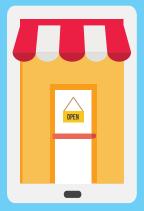
(the equivalent of almost one full day a week)



consumers who own a smartphone, also own a tablet

3% of

Having a mobile optimized user experience is a basic expectation



## 40% of

users have turned to a competitor's site after a bad mobile experience

## 57% of

users won't recommend a business with a poorly designed mobile site

#### **30%** of

shoppers will abandon a purchase transaction if the shopping cart isn't optimized for mobile devices





#### less than **3 seconds**

and **85%** of mobile users expect pages to load as fast or faster than they load on desktop devices

55% of

consumers would recommend a business only if they have a mobile loyalty program



# **Mobile Commerce**



**Globally, mobile accounts for** 30% of eCommerce transactions

In Q4 2014, orders from smartphones rose **Q70**/ and conversions improved by **53%** compared to Q4 2013

**BUY ONLINE** 

**1 out of 4** online purchases during the Holiday Season 2014 was done on a mobile device. Black Friday was "Mobile Friday" with nearly

of sales done on phones and tablets



53% of mobile transactions happen on smartphones,

BUY NOV

47% on tablet

Shoppers are purchasing on mobile across all categories:



Mobile strategy is the key to staying competitive and having engaged customers. Get in touch to find out how Usablenet can help enhance your mobile strategy.

Usablenet helps leading companies in multiple industries to create unique experiences for their customers on smartphones, tablets, apps and kiosks.

Visit our website **www.usablenet.com** and follow us on Twitter **@Usablenet**.

#### Sources

Criteo - State of Mobile Commerce Q4 2014 Custora eMarketer ExactTarget - Salesforce Google's Mobile Playbook

Internet Retailer MarketLive Quarterly Performance Index Radware - 2014 State of the Union: Mobile E-commerce Performance Tecmark Yankee Group

